

# **EXHIBIT 19**

**ZUF-00096950**

**(Redacted)**

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**ZUFFA, LLC (ex UK and WEC)**  
**EMPLOYEE COMPENSATION PROFORMA**

Position	
1	President
2	CEO
3	COO
4	CFO
5	EVP & GC
6	Sr. VP of Ops
7	VP Talent
8	VP New Media
9	Allocation
10	VP of Finance
11	CMO
	Dana White
	Lorenzo Fertitta
	Kirk Hendrick
	John Mulkey
	Lawrence Epstein
	Craig Borsari
	Joseph Silva
	Edward Muncey
	John Hertig
	Link McCuan
	Bryan Johnston

12	Marshall Zelaznik
13	Jackie Poriadjan
14	Reed Harris
15	Peter Dropick



**ZUFFA, LLC**  
**EXECUTIVE COMPENSATION PROFORMA**  
**2007 Bonus Matrix**

<b>Position</b>		
1	President	Dana White
2	General Counsel	Lawrence Epstein
3	COO	Kirk Hendrick
4	CFO	John Mulkey
5	Sr. VP of Ops	Craig Borsari
6	Allocation	John Hertig
7	VP of Finance & Acct	Link McCluan
8	VP Talent Relations	Joseph Silva
9	VP New Media & Technology	Edward Muncy
10	Exec VP of Entertainment	Don Gold
11	Director of Ops	Donna Spaulding
12	VP of Sales & Sponsorship	Michael Pine
13	VP of Gov't Affairs	Marc Ratner
14	President, UK Ops	Marshall Zelaznik
15	VP Biz Development/Ops	Jackie Poriadjan
16	VP of Production	Peter Dropick

Accrued in P&L

**ZUFFA, LLC**  
**EXECUTIVE COMPENSATION PROFORMA**  
**2008 Bonus Matrix**

<b><u>Position</u></b>		
2	General Counsel	Lawrence Epstein
3	COO	Kirk Hendrick
4	CFO	John Mulkey
5	Sr. VP of Ops	Craig Borsari
6	Allocation	John Hertig
7	VP of Finance & Acct	Link McCluan
8	VP Talent Relations	Joseph Silva
9	VP New Media & Technology	Edward Muncey







		Location	Type	#	make sure using right map	Location for Construction	
1	Marc	Reiner	1st Floor	Office	116	VP of Government & Reg Affairs	Place As-is
2	Michael	Mersch	1st Floor	Office	111	Associate General Counsel	Place As-is
3	Michael	Mersch	1st Floor	Office	114	Head of Project and Event Operations	Production Offc 104-S
4	Sean	Shelby	1st Floor	Office	136	Director of Creative Services	Production 105-Shared
5	Michael	Pins	1st Floor	Office	111	Talent Relations & Creative	Production Offc 104-S
6	Michael	Pins	1st Floor	Office	129	Director of Partnership Sales	WEC Offc 1
7	Michael	Pins	1st Floor	Office	137	Director of Public Relations	Production Offc 120-S
8	Michael	Pins	1st Floor	Office	124	Director of IT	Production Offc 120-S
9	Michael	Pins	1st Floor	Office	125	Director of Worldwide Operations	Production Offc 120-S
10	Edward	Muncy	1st Floor	Office	125	Vice President, New Media & Technology	Production Offc 120-S
11	Peter	Dropick	1st Floor	Office	106	WECP-VP of Event Ops & Production	WEC As-is
12	Douglas	Holland	1st Floor	Office	112	Director of IPM Marketing	Dropick Offc Table
13	Reed	Harris	1st Floor	Office	185	WECP-VP	Dropick offc
14	TBD	TBD	1st Floor	Office	128	Travel Office	None
15	TBD	TBD	1st Floor	Office	113	Marketing Strategist	None
16	TBD IT Admin	TBD	1st Floor	North Cube 1	1	IT Administrator	NA
17			1st Floor	North Cube 2	1	New Media, Graphics Design & Support	NA
18			1st Floor	North Cube 3	1	Marketing Strategist / Film Experience	WECP 11
19			1st Floor	North Cube 4	1	Assistant to New Media	WECP 11
20			1st Floor	North Cube 5	1	New Media	Production Cube-3 Shared
21			1st Floor	North Cube 6	1	New Media	Production Cube-3 Shared
22			1st Floor	Cube	1	Director of Spanish Production	NA
23			1st Floor	Cube	1	Attribute Marketing Manager	Accounting Offc Table
24			1st Floor	Cube	1	Marketing Manager	Accounting Offc Table
25			1st Floor	Cube	1	Marketing Manager	Accounting Offc Table
26			1st Floor	Cube	1	Marketing Manager	Accounting Offc Table
27			1st Floor	Cube	1	Creative 8hrs Tuesday	Production Offc 104-S
28			1st Floor	Cube	1	Creative 32 hrs week	Production Offc 104-S
29			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
30			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
31			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
32			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
33			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
34			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
35			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
36			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
37			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
38			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
39			1st Floor	Cube	1	Production Cube-3 Shared	Production Offc 104-S
40	Craig	Borsari	2nd Floor	Cube	1	Medical Claims Coordinator	Acctp-As-is
41	Craig	Borsari	2nd Floor	Exec Office	269	Executive VP of Operations & Production	Production Offc 102 (screening room)
42			2nd Floor	Admin	205	Exec Admin Finance/Marketing/Paralegal	NA
43			2nd Floor	Office	225	VP of Human Resources	Place-holday offc as-is
44			2nd Floor	Office	226	Special Projects Coordinator	WEC As-is
45			2nd Floor	Office	268	Administrative Assistant to Craig	WECP-As-is
46			2nd Floor	Office	1	Accounts Receivable Coordinator	Acctp-As-is
47	Lorenzo	Ferrito	2nd Floor	Office	263	Administrative Assistant	Place-holday Kinks offc
48	Lorenzo	Ferrito	2nd Floor	Office	261	Executive Vice President & General Counsel	Place As-is
49			2nd Floor	Office	1	Accounts Payable Specialist	Acctp-As-is
50			2nd Floor	Office	1	Administrative Assistant	Acctp-As-is
51			2nd Floor	Office	1	Financial Analyst	Acctp-As-is
52			2nd Floor	Office	1	Manager of Event Operations	Office
53	Kirk	Hendrick	2nd Floor	Office	213	Chief Operating Officer	Place-holday Kinks offc
54			2nd Floor	Office	1	Administrative Assistant to Lorenzo Ferrito	Place As-is
55			2nd Floor	Office	1	Administrative Assistant to Lorenzo Ferrito	Place As-is
56			2nd Floor	Office	1	Administrative Assistant	Place As-is
57			2nd Floor	Office	1	Staff Accountant	Acctp-As-is
58			2nd Floor	Office	1	Staff Accountant	Acctp-As-is
59			2nd Floor	Office	1	Executive Security	None
60			2nd Floor	Office	1	Business & Legal Affairs Coordinator	Place-holday Kinks offc
61			2nd Floor	Office	1	Manager of Financial & Accounting	Acctp-As-is
62			2nd Floor	Office	1	Chief Financial Officer	WEC Offc 3
63			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
64			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
65			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
66			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
67			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
68			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
69			2nd Floor	Office	1	Paralegal	Place-holday Kinks offc
70	David	White	2nd Floor	Office	216	President	Acctp-As-is
71			2nd Floor	Office	1	Assistant	NA
72			Production	Office-Split	165	Assistant Content Coordinator	NA
73			Production	Office-Split	166	Editor	NA
74			Production	Office-Split	167	Editor	NA
75			Production	Office	121	Motion Graphics Artist	NA
76			Production	Office	1	Production Coordinator	NA
77			Production	Office	4	Production Coordinator	NA
78			Production	Office	119	DVD Developer	NA
79			Production	Office-Split	168	Independent Editor	NA
80			Production	Office-Split	169	Independent Contractor	NA
81			Production	Office	167	Media Management Coordinator	NA
82			Production	Office	161	Manager of Production	NA
83			Production	Office	111	Editor	NA
84			Production	Office-Split	117	Editor	NA
85			Production	Office	165	New Media Content Developer, English	NA
86			Production	Office	128	New Media Content Developer, Spanish	NA
87			Production	Office	112	DVD Production Manager	NA
88			Production	Office	1	Production Manager	NA
89			Production	Office	3	Administrative Assistant	NA
90			Production	Office	166	Content Developer	NA
91			co-actor			Public Relations Consultant	
92			UTSIDE			Flight Attendant / Administrative Asst	
93			UTSIDE			Personal Trainer	
94			UTSIDE			Personal Trainer	
95			UTSIDE			Executive Vice President of Entertainment	Stay in Los Angeles
96			UTSIDE			Personal Trainer	
97			UTSIDE			Vice President of Talent Relations	
98			UTSIDE			Senior Communications Manager	
99			UTSIDE			Director of Events, Marketing, PR, UK Div	
100			UTSIDE			VP, Business Development, UK Operations	
101			UTSIDE			Supervision, Production and Distribution	
102			UTSIDE			President, UK Division	
103			UTSIDE			Co-General Manager	
104			ARREHOUSE	Office		Merchandise Coordinator	
105			ARREHOUSE	Office		Director of Merchandising	

**Headcount Planner**  
**UFC and WEC Team Members - Las Vegas Only**  
**2009-2014 Data**

### Total UFC/WEC Las Vegas

Position		2006	2007	2008	2009	2010
President	Dana White	1	1	1	1	1
CEO	John Hendrick	1	1	1	1	1
Co-VP of Ops	David Becker	1	1	1	1	1
Co-VP of Tech	Mike Reiter	1	1	1	1	1
Event Analyst	Patrick Valentine	1	1	1	1	1
Event Producer	Tony Schloss	1	1	1	1	1
Event Sales		1	1	1	1	1
Event Sales		1	1	1	1	1
Event Sales		1	1	1	1	1
Total Executive		7	9	9	9	9
Prod. Production	Peter Driscoll	1	1	1	1	1
Production Manager		1	1	1	1	1
Associate		1	1	1	1	1
Total WME Productions		1	2	3	3	3
Prod. General Counsel 1	James Pollock	1	1	1	1	1
Prod. General Counsel 2		1	1	1	1	1
Production		1	1	1	1	1
Production		1	1	1	1	1
Bus & Log Mgrs. Coord.		1	1	1	1	1
Logistics Director		1	1	1	1	1
Logistics Director		1	1	1	1	1
Total Log & Bus. Dir.		3	7	7	7	7
Dir. of Finance & Audit	Lisa McPherson	1	1	1	1	1
Controller		1	1	1	1	1
Staff Accountant		1	1	1	1	1
AP Clerk		1	1	1	1	1
Claims Specialist/Prod. Asst.		1	1	1	1	1
Financial Analyst		1	1	1	1	1
Financial Analyst		1	1	1	1	1
Financial Analyst		1	1	1	1	1
Prod. Accountant		1	1	1	1	1
Total Accts. & Financ.		7	11	11	11	11
Dir. of Production		1	1	1	1	1
Production		1	1	1	1	1
Editor		1	1	1	1	1
Assistant Editor		1	1	1	1	1
Production Coordinator 1		1	1	1	1	1
Production Coordinator 2		1	1	1	1	1
Production Coordinator 2		1	1	1	1	1
Production Team		1	1	1	1	1
Production Team		1	1	1	1	1
Production Team		1	1	1	1	1
Production Team		1	1	1	1	1
Total Production		6	11	11	11	11
Dir. of Ops		1	1	1	1	1
Operations Manager		1	1	1	1	1
Prod. Dir. Manager		1	1	1	1	1
Total Event Operations		2	3	3	3	3
Dir. of Logistics		1	1	1	1	1
Logistics Manager		1	1	1	1	1
Logistics Manager		1	1	1	1	1
Total Logistics		0	2	3	3	3
Director of Merchandise		1	1	1	1	1
Merchandise Coordinator		1	1	1	1	1
Merchandise Coordinator		1	1	1	1	1
Merchandise Manager		1	1	1	1	1
Merchandise Manager		1	1	1	1	1
Merchandise Manager		1	1	1	1	1
Total Merchandise		2	6	6	6	6
Merchandise		1	1	1	1	1
Total Home Video		0	1	1	1	1
Manager of Public Relations		1	1	1	1	1
Publicist		1	1	1	1	1
Elizabeth Conroy / PR Coordinator		1	1	1	1	1
Elizabeth Conroy / PR Coordinator		1	1	1	1	1
Intern		1	1	1	1	1
Total Public Relations		4	5	5	5	5
Dir. New Media & Technology	Edward Murray	1	1	1	1	1
Manager - Whole Ops		1	1	1	1	1
Control Owner		1	1	1	1	1
News Media Coordinator		1	1	1	1	1
Public Relations		1	1	1	1	1
Public Relations		1	1	1	1	1
Public Relations		1	1	1	1	1
Total Sales & Sponsorships		2	4	4	4	4
Sales & Sponsorships		1	1	1	1	1
General Sales Manager		1	1	1	1	1
General Sales Manager		1	1	1	1	1
Total Human Resources		0	1	2	2	2
Director of Marketing		1	1	1	1	1
Dir. Of Vegas & Atlantic City		1	1	1	1	1
Marketing		1	1	1	1	1
Marketing		1	1	1	1	1
Marketing		1	1	1	1	1
Marketing		1	1	1	1	1
Marketing		1	1	1	1	1
Director of Creative Services		1	1	1	1	1
President Creative Services		1	1	1	1	1
President Creative Services		1	1	1	1	1
Total Marketing & Advertising		4	6	8	8	8
Total Company (Las Vegas)		43	75	80	80	80

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**ZUFFA, LLC**  
**Life Insurance**

**Employee**

- 1 Kirk Hendrick
- 2 John Mulkey
- 3 Lawrence Epstein
- 4 Craig Borsari
- 5 John Hertig



Life Insurance

**ZUFFA, LLC**  
**Life Insurance**

**Employee**

Dana White

Kirk Hendrick

John Mulkey

Lawrence Epstein

Craig Borsari

John Hertig



Life Insurance (2)